

CANADIAN AI LEADERSHIP

The Future of Clinical Workflows in Canada

The platform behind more connected clinical workflows today,
and more autonomous ones tomorrow.

Beyond the AI Scribe

Founder Letter

When we first started Tali in 2020, the goal was simple: reduce the burden of documentation so clinicians could spend more time with their patients. From the beginning, this meant building an AI platform designed for the Canadian healthcare system, grounded in data sovereignty and privacy expectations.

Documentation was consistently one of the biggest challenges we heard from clinicians. Notes were left unfinished, charting extended into evenings, and too much time was being spent on administrative work instead of patient care.

In 2023, AI scribes began to take hold. For the first time, clinicians began to see a practical solution to a problem that had felt unsolvable for years. The excitement was real, and the impact was immediate.

However, documentation is only one part of a much larger problem.

Across Canada, clinicians are being asked to do more than ever before. Administrative work continues to grow, systems remain fragmented, and too much of a clinician's time is spent navigating workflows rather than delivering care.

The challenge isn't just about notes. It's about

everything that happens around them, before, during, and after each patient visit.

AI is often introduced as a tool, something that solves a specific task like documentation or dictation. But the real opportunity is much bigger.

The future of AI in healthcare isn't about individual tools. It's about building infrastructure that supports the entire clinical workflow.

From capturing the patient encounter, to completing forms, to supporting billing and follow-up, AI has the potential to reduce friction across the entire day, not just a single moment within it. Some have described this future as "self-driving clinic operations", where much of the administrative work is handled seamlessly in the background. This wouldn't replace the clinician. It would fully support them.

Clinical judgment, patient relationships, and decision-making remain entirely human. What changes is everything around care, the administrative load, the coordination, and the manual work that pulls attention away from care.

Canada is in a unique position to lead this shift. We have one of the strongest AI ecosystems in the world, a deeply collaborative healthcare system, and a growing urgency to address clinician burnout and access to care. With the right approach, we have the opportunity to build solutions that are not only innovative, but trusted, practical, and designed specifically for how care is delivered here.

This is the direction AI in healthcare needs to move toward.

The AI scribe is only the starting point. The real opportunity lies in building systems that support the full clinical workflow, reducing administrative burden across the board and helping healthcare teams focus on what matters most.

This shift is already underway. This booklet is not just about what AI can do today. It's about where it is going, and how we can shape that future together. We are just getting started, and we can't do this alone.

We've only come this far because of the clinicians who believed in this vision and helped us build it. If this resonates, I'd love to continue the conversation.



Yassaei

Mahshid Yassaei
Co-founder and CEO | Tali AI

Documentation Was Just the Beginning

AI in healthcare didn't start as a transformation. It started as a fix.

The first wave of tools focused on one of the most immediate and painful challenges in clinical care: documentation. AI scribes helped reduce time spent charting, capture encounters more efficiently, and ease the administrative burden that follows every patient visit. And it worked.

But as adoption has grown, something has become clear.

Documentation is not the problem. It's a symptom.

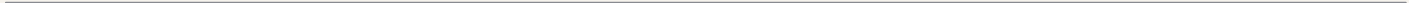
The real challenge is the clinical workflow itself, everything that happens **before, during, and after a patient visit.**

From intake and documentation to forms, billing, and follow-up, clinics are navigating fragmented systems made up of disconnected tools, manual processes, and repeated work.

Solving one piece in isolation is no longer enough.

What clinics need now is not another tool, but a more connected system. One that reduces friction across the entire day, not just a single task.

AI is moving beyond documentation. And in doing so, it is becoming part of the foundation of how modern healthcare operates.



This is the shift happening in healthcare today.

BEFORE

- Solving individual tasks
- Standalone tools
- Saving time on notes



NOW

- Supporting **full clinical workflows**
- Integrated** platforms
- Improving **how care is delivered** end-to-end

From Documentation to Clinical Workflow

AI in healthcare may have started with documentation, but the real opportunity is what comes next. Clinical work doesn't happen in a single moment. It happens across a continuous workflow, before, during, and after every patient visit. To truly reduce administrative burden, AI needs to support that entire flow.

The Shift to Platform

This is the evolution from point solutions to clinical infrastructure.

*Not just a tool for documentation.
But a system that supports the full clinical workflow.
From first interaction to final follow-up.*

DURING THE VISIT

Capture the Encounter

AI Scribe

AI scribes reduce the need for manual note-taking by capturing conversations in real time and generating structured clinical notes.

This is where many clinics begin.

But it's only the first step.

Bring the Right Evidence to the Moment

Medical Search

Clinical decisions rely on **timely, accurate information.**

AI can surface relevant medical knowledge, including Canadian drug monographs, clinical guidelines, and trusted national resources, directly within the workflow, supporting better decision-making **without interrupting the visit.**

Complete the Work That Follows

Forms and Documentation

Once the encounter ends, the administrative work continues.

AI can assist with:

- Completing **forms** using visit data
- Generating **referral letters** and **documentation**
- Supporting **billing** workflows with the right context

Instead of restarting from scratch, clinicians continue from what has already been captured.

Ensure Work Is Fully Captured

Billing and Revenue Workflows

Billing is one of the most complex and time-sensitive parts of clinical care.

AI can support more accurate coding and ensure that the work done during a visit is properly reflected, **reducing missed revenue** and **administrative friction**.

Reduce Fragmentation

Platform Layer

Clinicians are often switching between systems, tools, and tabs to complete a single patient journey.

An AI platform connects these moments, ensuring that information flows from one step to the next, reducing duplication, minimizing missed details, and eliminating unnecessary clicks.

WHERE TALI LEADS

- Administrative time is reduced across the board
- Cognitive load decreases throughout the day
- Clinicians can stay focused on patients, not processes

This is the foundation for a more connected, more intelligent clinical system.

Why Tali

Building this kind of platform requires more than capability. It requires trust, integration, and a deep understanding of how care is delivered in practice.

From the beginning, Tali has been designed to support how care is actually delivered in Canada, not how it looks in theory.

Canada-First AI Platform

Tali is developed with a deep understanding of the Canadian healthcare system, from workflows to privacy, with data stored in Canada for data sovereignty.

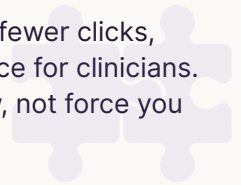
We work closely with clinics, health organizations, and EMR providers to ensure our platform reflects how care is delivered in practice.



Deep Integration with EMRs

Tali integrates directly into existing clinical workflows, connecting with many of the EMRs used across Canada.

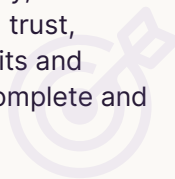
This means fewer disruptions, fewer clicks, and a more seamless experience for clinicians. AI should fit into your workflow, not force you to change it.



Accuracy You Can Rely On

Clinical documentation requires precision.

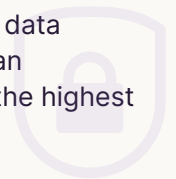
Tali consistently delivers high-quality, structured notes that clinicians can trust, reducing the need for extensive edits and helping ensure documentation is complete and reliable.



Privacy and Security at the Core

Tali is built with privacy as a foundational principle.

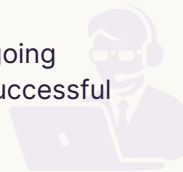
With SOC 2 Type II certification and data stored securely in Canada, clinics can confidently adopt AI while meeting the highest standards for data protection.



Support That Scales with You

From individual clinicians to large healthcare organizations, Tali provides responsive, Canadian-based support.

With onboarding, training, and ongoing assistance, clinics are set up for successful adoption from day one.



More Than a Tool

Tali is not just an AI scribe.

It is an evolving platform designed to support the full clinical workflow, from documentation to follow-up.



Real Impact in Canadian Clinics

Beyond capability, what matters most is how this shows up in real clinical settings.

Case Study 01

| Supporting Patient Presence in Community-Based Care

Anishnawbe Mushkiki

Aboriginal Health Access Centre - Thunder Bay, Ontario

Anishnawbe Mushkiki supports Indigenous communities through holistic, community-based care. Like many organisations, their team was feeling the growing burden of documentation.

The Challenge

- High documentation workload
- Notes completed after hours
- Reduced presence during patient visits

The Shift

- Less typing during visits
- More attention on patients
- Easier completion of notes

The Impact

- Reduced clinician burnout
- Improved patient engagement
- Strong adoption across teams

*It's not just about getting the notes done.
It's about being fully present with the patient.*

Windsor Essex Community Health Centre

Serving Windsor and Essex County since 1989

Windsor Essex Community Health Centre serves a large and diverse population, with a strong focus on accessible, patient-centred care. Documentation demands were putting pressure on clinicians and their ability to stay present.

The Challenge

- Time-consuming documentation
- Split attention during visits
- After-hours charting

The Shift

- Reduced need for real-time typing
- More natural patient interactions
- Faster, easier note completion

The Impact

- 5–10 minutes saved per patient
- Reduced after-hours work
- Lower cognitive load

Since using Tali, I've been able to save five to ten minutes per patient, which really adds up over the day.

What We're Seeing Across Canada¹

95% reported
reduced administrative burden

90% reported
reduced cognitive load

90% reported
being more present with patients

1. Canada Health Infoway (2025). Evaluating AI scribes to reduce administrative burden and enhance data interoperability in canadian primary care.

From Administrative Tasks to Autonomous Operations



What we're seeing in clinics today is just the beginning.

The next phase of AI in healthcare is not about adding more tools. It's about **reducing the need for them altogether.**

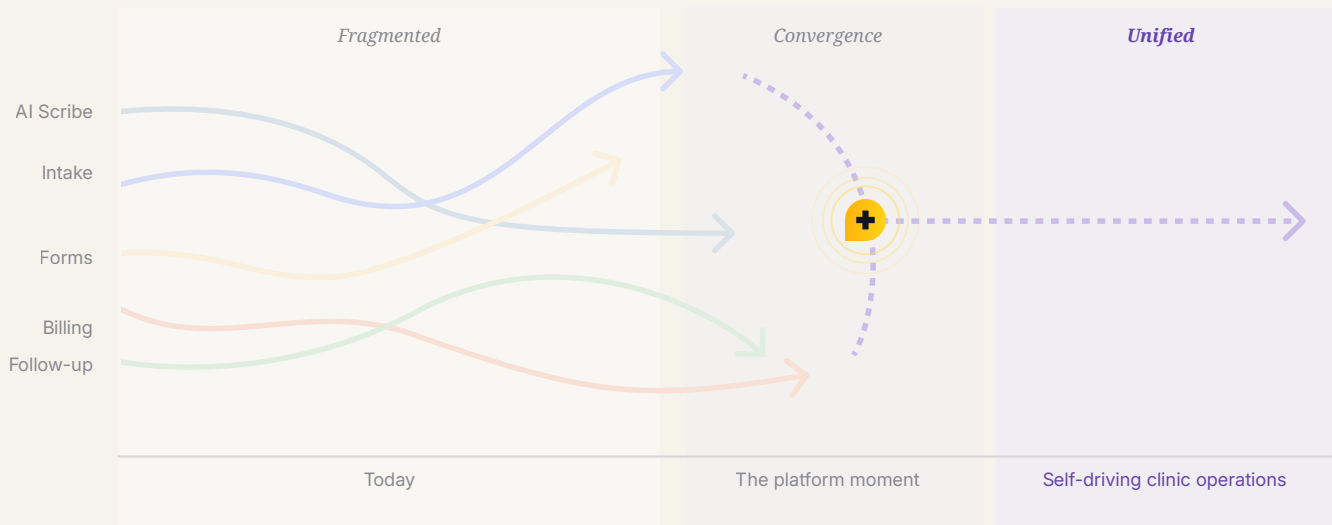
Today, clinical operations are reactive. An appointment triggers a task, which leads to manual follow-up, requiring clinicians to navigate multiple systems and carry context from one step to the next.

This model doesn't scale. And it's a major contributor to the administrative burden clinicians face today.

The Shift Toward Self-Driving Clinic Operations

Some describe this shift as **self-driving clinic operations.**

In this model, the platform understands what has happened, what is happening, and what needs to happen next. Information flows seamlessly between stages of care without requiring a clinician to act as the primary data entry clerk or project manager.



Key Pillars of the Future Clinical Workflow

Anticipatory Coordination

The system anticipates operational needs before they become manual tasks. Follow-ups, referrals, and patient instructions are initiated based on the clinical encounter context, rather than relying on a clinician's memory or manual hand-offs.

Decision Support at the Point of Care

Beyond simply documenting a conversation, AI surfaces the right evidence at the right time. This includes surfacing Canadian clinical guidelines or drug monographs exactly when they are needed, enabling more informed decisions without interrupting the patient-clinician relationship.

Invisible Infrastructure

Administrative work moves into the background. While clinical judgment remains entirely human, the operational "drag" such as sifting through charts for relevant data or manually triaging intake forms, is handled by the platform.

Unified Clinic Intelligence

The clinic begins to operate as one connected system rather than a collection of disconnected tools. Context from the patient portal feeds directly into the provider workflow, which then flows into billing and revenue intelligence, ensuring that no part of the patient journey is lost in a manual gap.

The Role of the Clinician

In self-driving clinic operations, the role of the clinician does not shrink; it sharpens. By removing the mundane and tedious work that occupies a significant portion of the day, we return the focus to the two things AI cannot replace: medical judgment and human relationships.

The future is a clinical environment where care teams are not constantly chasing administration, but are instead fully supported by a system that runs as intelligently as the medicine they practice.

The Future of Clinical Workflows

Starts with the Right Platform



LEARN MORE

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